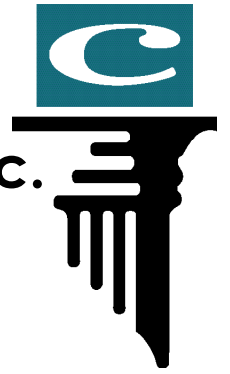




# Capitol Environmental Services, Inc.



## Corporate Profile

**MINIMIZING LIABILITY. REDUCING COSTS. INCREASING PRODUCTIVITY.  
MAXIMIZING ECONOMIC AND ENVIRONMENTAL VALUE AND RETURN.**

**These goals are the strategic imperatives of the waste management industry. And Capitol Environmental Services, Inc. (CESI) is poised to meet those needs. In fact, our focus upon these important goals along with our ability to anticipate our customers' evolving needs and challenges have been the primary drivers for CESI's continued success.**

### **OUR VISION**

At CESI, we continue to expand our business operations and range of capabilities, so we can maintain strong, mutually beneficial partnerships with our customers and support their changing needs over the long term. We are striving to become the leading waste management services company for generators and vendors across North America. And through our experienced team of professionals, responsive vendor network, unparalleled level of service, and most importantly, our results-oriented solutions, CESI will serve as the waste management industry's most trusted and capable service provider in the new millennium.

### **DEMONSTRATED EXPERTISE**

Since 1989, CESI has provided industrial and public sector customers with a broad spectrum of hazardous and non-hazardous materials management as well as remedial-action and construction/demolition services. With offices across the United States and in Puerto Rico, CESI currently has over 200 customers taking advantage of our sole-source, full-service capabilities. We have developed long-standing relationships with 250-plus approved vendors that offer transportation, treatment, recycling, and disposal services for hazardous, non-hazardous, low-level radioactive, and mixed wastes. Together, we make waste management easy for our customers by eliminating the administrative burden and allowing them to focus on environmental management.

### **SMART SOLUTIONS**

CESI's biggest strength comes from our unsurpassed range of talent and proven expertise. CESI employees are team players — all with the same clear vision to deliver the most flexible and resourceful waste management services available. Our employees have superior qualifications with an average of 14 years of experience in the environmental services industry.

We believe that by empowering our employees with the right tools and technology, our customers will receive the highest level of service and satisfaction. For example, by utilizing our comprehensive, information-rich virtual service network, Environexus<sup>SM</sup>, our customers can quickly and efficiently request, confirm, purchase, track, and monitor their waste shipments via the Internet. Improving CESI's level of service and capabilities. Streamlining the entire waste management process for our customers. Centralizing information management throughout the supply chain.

*"At Capitol, it is our mission to be the leading waste management services company to both customers and vendors by removing inefficiencies from the waste management supply chain, lowering environmental risk, and improving the productivity of environmental management professionals."*

**Jim Mraz**  
President and CEO

**smart solutions.**  
productive partnerships.

*"At Capitol, there is no greater priority than our customers and no greater strength than our employees."*

**Jim Mraz**  
President and CEO

## **PRODUCTIVE PARTNERSHIPS**

Our customers place their trust in CESI because of our solid reputation, strong vendor relations, and commitment to quality service and support. At CESI, we believe any type of spent material that leaves a facility represents a form of liability. Regardless of the classification, we apply our integrated supply chain approach to sourcing and selecting the best qualified direct vendor that offers our customers optimal pricing and the lowest risk. Plus, by enabling our customers to view and participate in the "glass pipeline", they can confirm that the spent material is being managed properly and within their unique requirements.

As our customers are asked to do more with less, CESI offers both transactional and strategic cost reduction opportunities that maximize their productivity. Consolidated invoices and payments to CESI reduce internal processing costs and improve efficiencies for purchasing departments. Moreover, access to volume pricing reduces the hard costs. Our wide range of services enables our customers to consolidate vendors, streamline tracking and reporting, and remotely manage multiple locations. As a result, day-to-day operations are simplified and standardized.

## **WHY CESI?**

From managing a single one-quart container to 100,000 tons of soil to a multi-year, multi-facility onsite service contract, CESI develops smart waste management solutions that significantly improve our customers' business operations. We are dedicated to providing uncompromising quality and cost-effective services to our customers - and the results are unmatched. CESI's dynamic professionals stand ready to build long-term, productive partnerships with our customers.

At CESI, we go beyond the expected to deliver reliable, value-added environmental solutions so our customers can stay on top of their business. Contact us today for more information on CESI's full range of services and solutions.

## **Corporate Headquarters:**

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Suite 310  
Vienna, Virginia 22182

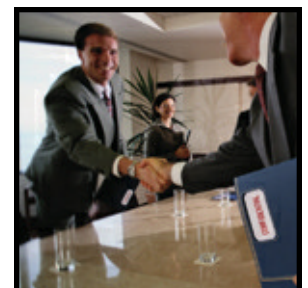
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